



2016

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**"Fast is fine but  
accuracy is  
everything."**

Xenophon



# Baltic Logistika 2.0

# Pallet types

## Pallet types

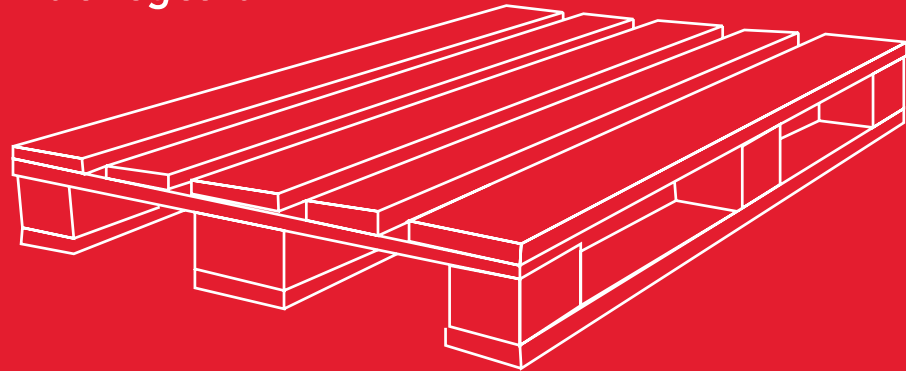
## Dimensions

EUR pallet **1200 x 800 x h mm**

Small EUR pallet **800 x 600 x h mm**

FIN (ISO) pallet **1000 x 1200 x h mm**

For dispatching to locations outside the European Union in most cases heat treated pallets are required (with "IPPC" marking).



# International measurement units

in	_____	1 inch = 2,54 cm	_____	1 cm = 0,3937 inches	_____
ft	_____	1 foot = 0,3048 m	_____	1 m = 3,2808 feet	_____
yd	_____	1 yard = 0,9144 m	_____	1 m = 1,0936 yards	_____
mi	_____	1 mile = 1,6093 km	_____	1 km = 0,6214 miles	_____
lb	_____	1 pound = 0,4536 kg	_____	1 kg = 2,2046 pounds	_____
oz	_____	1 ounce = 28,3495 g	_____	1 g = 0,03527 ounces	_____
gal	_____	1 gallon = 3,7854 l	_____	1 l = 0,2642 gallons	_____
pt	_____	1 pint = 0.56826 l	_____	1 l = 1,7598 pints	_____



World time

compared to the local time in Baltics

# Air freight

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Air freight is the best transport mode for goods that require fast delivery and minimum level of inventory.

## Balti Logistika offers

- door-to-door service in more than 185 countries
- Economy, Direct (fast) and emergency logistics (superfast) service
- efficient consolidation service from North America and Asia
- online tracking through Balti Logistika webpage ([www.baltilogistika.com](http://www.baltilogistika.com))



## Good to know about air freight

- weight and volume ratio in air freight is 1 m<sup>3</sup> = 166.66 kg
- carrier liability in air freight is up to 19.00 SDR per gross kg

## Related documents

- Air Waybill – AWB
- Commercial Invoice or Packing Slip issued by the shipper

# Ocean freight

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Ocean freight is the best transport mode for large quantities of cargo that do not require fast transit time.

## Balti Logistika offers

- full range of global ocean freight services
- less than container load (LCL) and full container load (FCL) services
- online tracking through Balti Logistika webpage ([www.baltilogistika.com](http://www.baltilogistika.com))



## Good to know about ocean freight

- weight and volume ratio in ocean freight is 1 m<sup>3</sup> = 1000 kg
- carrier liability in ocean freight is up to 2.00 SDR per gross kg
- for temperature controlled shipments special reefer containers can be used which can be set to the required temperature for the entire journey

## Related documents

- Bill of Lading – B/L
- Commercial Invoice or Packing Slip issued by the shipper

## Container dimensions

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	Length(m)	Width(m)	Height(m)	EUR pallets	FIN pallets	Load capacity
20' Standard (20'DC)	<b>5,89</b>	<b>2,34</b>	<b>2,39</b>	<b>12 pallets</b>	<b>9 pallets</b>	<b>21700 kg</b>
40' Standard (40'DC)	<b>12,01</b>	<b>2,34</b>	<b>2,39</b>	<b>24 pallets</b>	<b>22 pallets</b>	<b>26800 kg</b>
40' High Cube (40'HC)	<b>12,01</b>	<b>2,34</b>	<b>2,69</b>	<b>24 pallets</b>	<b>22 pallets</b>	<b>26500 kg</b>

PS! Dimensions of the door opening of a container are smaller than the container dimensions (usually 2,33 x 2,28 m).



# Road freight

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Road freight is the most effective transport mode for moving cargo within Europe.

## **Balti Logistika offers**

- door-to-door service all over Europe
- less than truck load (LTL) and full truck load (FTL) service

## **Good to know about road freight**

- weight and volume ratio in road freight is 1 m<sup>3</sup> = 333.33 kg

## **Balti Logistika**

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- 1 EUR pallet = 740 kg, 1 FIN pallet = 925 kg, 1 LM (loading meter) = 1850 kg
- carrier liability in road freight is up to 8.33 SDR per gross kg
- dimensions of a standard tent trailer – length 13.60 m, width 2.45 m and height 2.70 m
- a standard trailer usually holds up to 33 EUR pallets or 26 FIN pallets

## **Related documents**

- International road freight waybill – CMR
- Commercial Invoice or Packing Slip issued by the shipper

# Other transport possibilities

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## Emergency logistics

When the shipment has highest priority, it needs a specially tailored transport solution. Around the globe the shipment will be given the highest priority on any flight and can be even loaded into separate container to shorten handling times while in transit. Shipments can be picked up or delivered during the night and on weekends.



## Sea/Air service

Combination of sea freight and air freight from Asia to Europe with transit point in Dubai. Transit time for sea/air service is 2 times faster than regular sea freight and cost approximately 30-40% lower than air freight.

## Rail freight

Rail freight is a good alternative transport option from China to Europe, when air freight is too costly and ocean freight is too slow. This service is reasonable especially for bigger cargoes (starting from 5 tons).



# Transport possibilities from Asia to Baltics

	Transit time	Transportation cost
Emergency Logistics	0-2 days	High – tailored solution for each shipment
Air Freight Direct	3-5 days	Relatively high – direct flights to final destination
Air Freight Economy	7-10 days	Optimal – air and road freight consolidations combined to save cost
Sea/Air Service and Rail Freight	20-25 days	Low – especially for bigger cargoes
Ocean Freight	30-60 days	Very low

## Map



# Incoterms 2010



	Transport mode	Packaging	Loading on vehicle	Export declaration	Pre-carriage to port or airport	Handling in country of dispatch	Insurance of goods	Loading on international mean of transport	International transport (main freight)	Handling in country of destination	Import declaration and government taxes	On-carriage to destination point
<b>EXW</b> Ex Works	All	Seller	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
<b>FCA</b> Free Carrier	All	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
<b>FAS</b> Free Alongside Ship	All	Seller	Seller	Seller	Seller	Seller	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer
<b>FOB</b> Free On Board	Ocean	Seller	Seller	Seller	Seller	Seller	Buyer	Seller	Buyer	Buyer	Buyer	Buyer
<b>CFR</b> Cost & Freight	Ocean	Seller	Seller	Seller	Seller	Seller	Buyer	Seller	Seller	Buyer	Buyer	Buyer



# About us

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Balti Logistika is a company offering freight forwarding and supply chain management services in Estonia, Latvia and Lithuania.

Our goal is to be a leading logistics company with the happiest customers.

## WE ARE CERTIFIED

- International Air Transport Association (IATA) cargo agent
- Regulated Agent
- Authorized Economic Operator (AEO)
- ISO ISO9001:2015 quality management standard



## IN 18 YEARS WE HAVE HELPED MANY CUSTOMERS BY

- reducing logistics expenses on inbound material flow up to 31%
- finding possibilities for balancing the cost and suitable transit time
- ensuring their customer satisfaction with timely deliveries
- providing tools for easy and quick calculation of freight costs
- consulting new and existing businesses on how to get things moving smoothly

# All regional centres are at 24 hour reach!

**50 million consumers** – at 24 hour reach

**100 million consumers** – at 48 hour reach

**250 million consumers** – at 72 hour reach



# Our hub services in Estonia

- Modern warehouse and highly qualified staff
- Total area of the site: **42600 m<sup>2</sup>**
- Size of warehouse: **23060 m<sup>2</sup>**
- Height of warehouse: **9,7 m**
- 21 loading bridges
- **Good visibility** – web-based reporting and ordering system
- Different value added services are available
- **High security level** – 200 camcorders

Useful info



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## Measurements unit converter

Scan this code to  
access the link  
instantly!



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## Ocean container types

Scan this code to  
access the link  
instantly!



Useful info

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## Description of Incoterms

Scan this code to  
access the link  
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